## **BUSINESS FRIENDLY MUNICIPALITY SOUTH EAST EUROPE**

## Sanski Most



www.sanskimost.gov.ba

Sanski Most BiH MAC

Location

Bosnia and Herzegovina, 44°76′N 16°66′E

Border Crossings

Croatia (65 km)

41.475

Territory

781 km²; 48,3% arable land, 49,1% forests, 2,6% roads and other

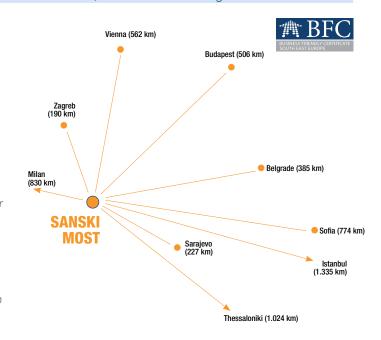
Budget

€ 5 million, 16,5% of capital investments

Contact

Banjalučka 3, 79.260 Sanski Most, + 387 37 689 345, nacelnik@sanskimost.gov.ba

Sanski Most is located only 92 km away from E-71 highway, the main corridor between Western Europe, the Mediterranean and the Middle East. The cornerstone of its development lies in plentiful natural resources: forests, water and land. The climate conditions create a favorable environment for livestock, crops, vegetable and fruit production and beekeeping. Sanski Most is also widely known for its developed civil engineering, metalworking and woodworking industry. Sana River and its tributaries provide significant water resources suitable for the construction of mini hydro power plants, which could serve as one of the main pillars of local development. Thermal and mineral waters, caves and waterfalls provide excellent conditions for tourism development. The industrial zone Šejkovača near the city center offers commercial land and infrastructure at extremely low prices. Aiming to encourage investments and employment, the municipality allocates a significant amount of funds for the development and reconstruction of the industrial zone. The support provided by the Economic Council of Sanski Most and a set of local incentives stand as strong indicators of successful cooperation between the private and public sectors, whose joint ideas and projects are aimed at making Sanski Most a developed community.









## **HUMAN RESOURCES**

Total work force: 30.077, unemployment rate: 12,8%

Average gross salary: € 570 per month

Education: 3,6% college or university degree; 59,2% high school; 37,2% elementary and

lower

Schools and faculties: Universities in Banja Luka, Bihać and Prijedor, gymnasium and agricultural high school in Sanski Most



Number of businesses: 636 companies, 690 entrepreneurs

Size of businesses: 68% small, 32% middle-sized

Dominant industries: Metal and wood processing industry, agriculture, construction,

tourism and hospitality

Major foreign investors: REMUS Innovation (automotive industry, Austria), SIKA (metal

processing, Austria)



Highways: Indirect access to E70 via M15 – distance 92 km

Main roads: M15

Railroad lines: Indirect access to line Zagreb – Sarajevo via Prijedor – distance 30 km Ports: Distance from ports in Split – 236 km, Ploče – 278 km and Rijeka – 347 km

Airports: Distance from international airports in Zagreb – 192 km, Sarajevo – 226 and

Belgrade – 368 km



## **BUSINESS ZONE ŠEJKOVAČA**

Size, purpose and ownership 120.000 m<sup>2</sup>, construction / industrial use, 100 % owned by municipality

Location 3 km from city center and direct access to main road M15

Infrastructure Access road, water, sewerage, high voltage electricity, telecommunication

Price and type of acquisition 9,8 € / m², auction

Local incentives Construction permitting fee in installments, exemption from construction fee for animal husbandry objects