

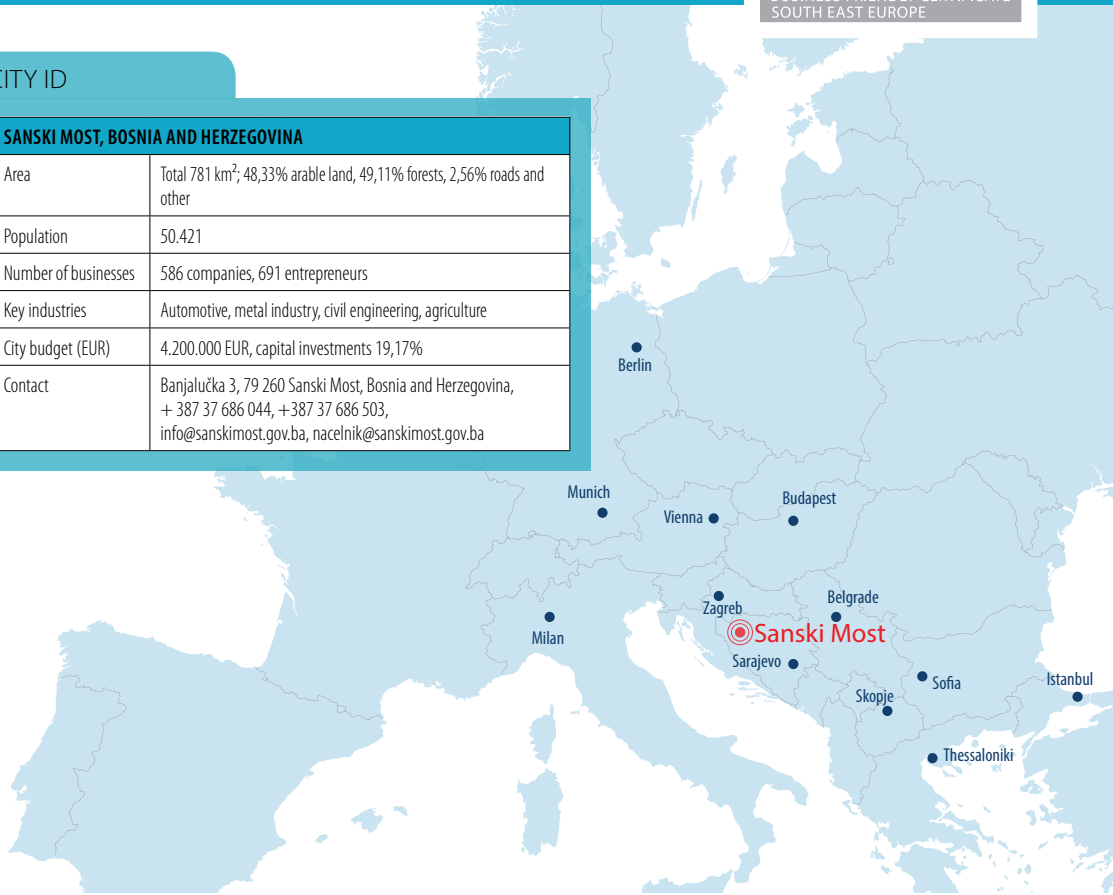
# Invest in SANSKI MOST



**Sanski Most** is located in the North-Western part of Bosnia and Herzegovina in close proximity to EU border (Croatia) and Corridor X. The City has long tradition in metal processing and available raw materials such as iron, aluminum, copper, steel, inox, providing opportunities for automotive industry development. Other dominant industries include civil engineering and wood processing, while favorable climate conditions and rich natural resources provide perfect environment for food processing and agriculture development, renewable energy and tourism. Being a certified business-friendly municipality, Sanski Most bases its future development on cooperation with existing businesses, human resource development and new industrial zone "Šejkovača" with commercial land and infrastructure available at very competitive prices. Local authorities are committed to local economic development and providing support to the local business community and new investors.

## CITY ID

SANSKI MOST, BOSNIA AND HERZEGOVINA	
Area	Total 781 km <sup>2</sup> ; 48,33% arable land, 49,11% forests, 2,56% roads and other
Population	50.421
Number of businesses	586 companies, 691 entrepreneurs
Key industries	Automotive, metal industry, civil engineering, agriculture
City budget (EUR)	4.200.000 EUR, capital investments 19,17%
Contact	Banjalučka 3, 79 260 Sanski Most, Bosnia and Herzegovina, + 387 37 686 044, +387 37 686 503, info@sanskimost.gov.ba, nacelnik@sanskimost.gov.ba



## Distances from major European cities (km)

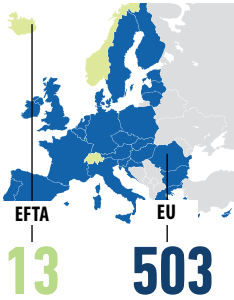
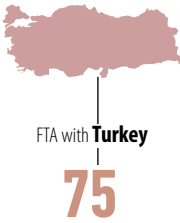
Belgrade	Berlin	Budapest	Istanbul	Milan	Munich	Sarajevo	Skopje	Sofia	Thessaloniki	Vienna	Zagreb
374	1.259	504	1.482	828	734	220	806	765	1.016	562	188

## Duty Free Access to Markets \*(million consumers)

Bosnia and Herzegovina has free trade agreement with CEFTA, EFTA, Turkey and preferential trade regime with the EU



[www.sanskimost.gov.ba](http://www.sanskimost.gov.ba)



## CITY OF SANSKI MOST

### METAL PROCESSING AND AUTO INDUSTRY PROFILE

#### SECTOR OVERVIEW

Major local companies and suppliers in automotive industry	REMUS Innovation (sportexhausts), GAT (metal-parts)
Top export products	Exhaust, clutch
Key markets	Bosnia and Herzegovina, Austria, Germany, Switzerland, Italy
Raw materials availability	Iron, aluminum, copper, steel, inox, PVC (1.300 tons/year produced in the city)

#### HUMAN RESOURCES

Total workforce	33.595, unemployment rate 13%
Education structure	11% college or university; 53% high school; 32% elementary and lower; 4% unknown
Average gross salary	381,5 EUR/month
Workforce in the sector	180
Average gross salary in the sector	385 EUR/month
Relevant schools and faculties	Gymnasium, High school vocational guidance –economy, machine industry, electrical engineering, trade

### INVESTMENT LOCATION

#### INDUSTRIAL ZONE “ŠEJKOVAČA”

Location size and purpose	120.000 m <sup>2</sup> , construction land / industrial use
Existing objects	41 objects (200 – 2.000 m <sup>2</sup> ), including: industrial halls, warehouses, shopping, administration buildings
Ownership structure	100 % City of Sanski Most
Infrastructure	Water, sewerage, high voltage electricity, access road, telecommunications
Distance from city center	3 km
Access to major traffic lines	Main road M-15
Price and type of acquisition	5,72 EUR/m <sup>2</sup> , purchase by auction
Other investment-related costs	Infrastructure fee – 3,07 to 12,3 EUR/m <sup>2</sup> , construction fee – 3,07 to 18,46 EUR/m <sup>2</sup> depending on the zone

### OVERHEAD COSTS AND INCENTIVES

#### TAX

VAT	17 %
Corporate profit tax	10 %
Personal income tax	10 %
Property tax	2 EUR/m <sup>2</sup>

#### UTILITIES

Electricity	0,117 EUR/kWh
Water	1,5 EUR/m <sup>3</sup>
Sewage	0,75 EUR/m <sup>3</sup>

#### INCENTIVES FOR INVESTORS

Local	Construction permit fee reduction, signage fee exemptions, land transfer costs payable in three installments
National	Up to 100% corporate profit tax holiday from one to five years

