BUSINESS FRIENDLY MUNICIPALITY SOUTH EAST EUROPE

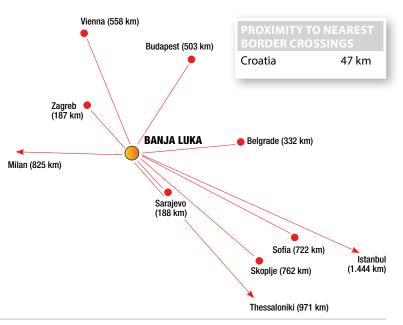
Banja Luka



44°46′N, 17°10′E≫ www.banjaluka.rs.ba

| Location | South-East Europe, North west of B&H | | |
|------------|--|--|---|
| Population | 199.191 | | A |
| Territory | 1.239 km ² ; 57,6% arable land, 37,8% forests, 6,6% roads and other | | |
| Budget | EUR 65,9 million, 11% capital investments | | |
| Contact | Trg Srpskih vladara 1, 78 000 Banja Luka, +387 51 | 244 444, gradonacelnik@banjaluka.rs.ba | |

Banja Luka is the largest city in the Republic of Srpska (administrative entity in Bosnia and Herzegovina), with almost 200.000 inhabitants and surface area of 1.239 km². Direct connections to all major infrastructure corridors in the region of South East Europe and strong industrial tradition in energy sector, metal processing, chemical industry, wood processing, food, textile, shoes and leather, makes Banja Luka a gravity point for economic development and new investments in the country. One of the most important drivers of local economic growth is the University of Banja Luka, with more than 20.000 students, 16 faculties and admirable achievements in fields of scientific research and development. Banja Luka is also one of the youngest cities in the entire region of SEE, with vibrant urban culture, exciting selection of festivals, weekend retreat destinations and opportunities for sports, fun and relaxation all year long. In 2015, Banja Luka was awarded with the regional Business Friendly Certificate, and is a proud recipient of BFC SEE seal of quality.



Ivanec

Bielova

Priiedor

Sanski Most

Banja Luka

Ruma Stara Pazóva

Pirot Leskovac

Veles Strumica.









invest in

Banja Luka

HUMAN RESOURCES

Total workforce: 133.000 No of unemployed: 43.600; unemployment rate 32,7% Average gross salary: 669 € per month Education structure: 12% college or university degree; 65% high school; 23% elementary school and lower Relevant schools and faculties (100 km radius): University of Banja Luka with 18 faculties, 11 private universities and colleges, general and vocational secondary education in fields of technical and social sciences

LOCAL ECONOMY

Number of businesses: 8.584 companies, 6.959 entrepreneurs Size of businesses: 94,5% small, 4,71% medium and 0,8% large Dominant industries: Food industry, wood processing industry, production of textile, leather and footwear, metal processing industry The largest domestic companies: Vitaminka (food), RS Telecommunications (ICT), Novi Jelšingrad (metal-processing). Žitoprodukt (food), Nova DI Vrhas (wood industry)

Jelšingrad (metal-processing), Žitoprodukt (food), Nova DI Vrbas (wood industry) The most significant foreign investors: SHP Celex (paper industry, Slovakia), Kreis-Industriehandel (food industry, Switzerland), Jelšingrad -Livar (steel casting industry, Slovenia), Banja Luka's Brewery (bewerage industry, United Kingdom), Hemofarm (pharmaceutical Industry, Serbia), Tobacco Factory (tobacco industry, Bulgaria), Nestro Petrol (petrochemical industry, Russia)

TRAFFIC CONNECTIONS

Highways: Direct access to E70 Highway (Corridor X) via newly built motorway E661 - 60 km away Main roads: E661 Motorway (connection with Croatia), Main roads M4 and M16 Railroad lines: Direct access to regional railway corridor Zagreb (HR)-Banjaluka (RS)-Sarajevo (FBiH)-Ploče (HR)

Ports: Port in Šamac (Sava river) – 141 km away, sea port in Split – 251 km Airports: International airport in Zagreb – 150 km away, airport in Sarajevo – 188 km away

INDUSTRIAL ZONE - BUSINESS ZONE RAMIĆI

| Land area and purpose | 20.000 m ² , construction land for industrial activities | |
|-------------------------------|--|--|
| Ownership structure | Public 100% | |
| Infrastructure | Access road, water, sewerage, high voltage electricity, gas, telecommunication | |
| Location | 10 km from city center, 2 km from the highway, 10 km from the airport | |
| Price and type of acquisition | Purchase 10 €/m ² (land), lease 1,5 -2 €/m ² (facilities) | |
| Local incentives | Employment subsidies, Incentives for start-ups, reduction of local fees and duties | |

