### BUSINESS FRIENDLY MUNICIPALITY SOUTH EAST EUROPE

# Strumica



### **41°26′N, 22°38′E≫** www.strumica.gov.mk

Location	South East Macedonia		
Population	56,280		
Territory	321.87 km <sup>2</sup> ; 25.26% arable land, 58.67% forests, 6.07% roads and other		
Budget	€ 9.8 million; 68% capital investments		
Address	1 Sando Masev street, 2400 Strumica, Macedonia	, +389 34 340 224, grac	lonacalnik@strumica.gov.mk

The Municipality of Strumica, the country's agricultural capital, is located in the South Fast corner of Macedonia, close to the neighboring EU countries of Greece and Bulgaria. Strumica is one of the most progressive municipalities in Macedonia, already achieving milestones such as ISO International quality certification, gasification for cleaner and more efficient heating, and other efforts to enhance the transparency and response of municipal services. The municipality is the home of developed food, wood, textile, construction and metal industries and offers a highly-educated work force in various fields. The robust business infrastructure along with a B1 Moody's credit rating and the low cost of doing business is attracting many new residents and investments from Croatia, Greece, Turkey, and Germany. By practicing professional and responsible management, transparent work and developing strategic partnerships, Strumica aims to create an ever-improving municipality focused on the quality of life of its businesses and citizens.



Bjelovar

Prijedor

Sanski Most Banja Luka

Ruma

Stara Pazova

Pančevo

Veles

Strumica





### invest in

## Strumica



### **HUMAN RESOURCES**

Work force: 33,383

Education structure: 11% college or university degree; 39% high school; 50% elementary and lower Main faculties / schools: Local courses of University of Shtip - agriculture, informatics, economics, private university FON - law, economics, philology, security, business academy, 4 high schools, 10 elementary schools

No. of unemployed: 14,075; unemployment rate 31.8% Average gross salary:  $\leq$  503 / month

#### LOCAL ECONOMY

No. of businesses: 2,570 companies

Size of businesses: 99.22% small, 0.43% middle-sized, 0.35% large Dominant industries: Textile, wood, food-processing, metal-processing, electro-industry The largest domestic companies: Strumica tabak (tobacco processing), Edinstvo (textile), Elenica (construction materials), Ograzden (non-metal mine), Zito Strumica (food industry), Grozd (beverage industry), Trgoproduct, Mabi trade, Agrokomerc (vegetables and fruits processing), Nikov, Savelo, Al mak, Studio 2, Piramida, Mebel 2000, Dizajn 21, Ni Prom (wood industry) The most significant foreign investors: Strumica tabak (tobacco processing, Greece), Agrokor (distributive center for gardening products, Croatia), other small foreign investors from Greece, Bulgaria, Turkey, Germany etc.



### **TRAFFIC CONNECTIONS**

**INVESTMENT LOCATION** 

Highways: Indirect access to E-75 via Route 604 – 29 km away Main roads: M-6 (border with Bulgaria) Railroad lines: Indirect access to line Belgrade – Skopje – Thessaloniki – 40 km away Ports: Port in Thessaloniki – 120 km away Airports: International airport in Skopje – 135 km away, airport in Thessaloniki – 130 km away, airport in Sofia – 220 km away

Land area and purpose	653,000 m², industrial land	
Ownership structure	40% state ownership, 60% private ownership	
Infrastructure	Water, sewerage, gas, high voltage electricity, access road, telecommunications	
Location	2 km from city center, next to main road M-6	
Price and type of acquisition	Starting price for auction: $\in$ 1 / m <sup>2</sup> ; average price: $\in$ 15-25 / m <sup>2</sup>	
Other investment-related costs	€ 5 / m <sup>2</sup> communal contributions and fees for factories, € 62 / m <sup>2</sup> for office space	
Local incentives	Reduction of communal fees for investors according to the number of new jobs created	

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