### BUSINESS FRIENDLY MUNICIPALITY SOUTH EAST EUROPE

# Skopje



## **42°N, 21°26′E** ≫ www.skopje.gov.mk

Location	South East Europe – Republic of Macedonia	
Population	506.926	
Territory	1.818 km² (urban area – 225 km²)	
Budget	€ 96,6 million, 42% capital investments	
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Skopje is the capital city of the Republic of Macedonia and most important administrative, economic, cultural and educational center of the country. The state and local government are growing the capital as a desired brand image for the country that appeals to international audience. The vision of the city is being implemented through the following strategic objectives: Creating a favorable business environment; Development of knowledgebased economy, innovation and quality; Regionalization and internationalization of business; Promoting entrepreneurship; Protecting the environment and human health; Sustainable management of natural resources. Being certified as one of the business-friendly municipalities in SEE with highly developed e-government services, and ranked as number 1 on Financial Times fDi list of top investment destinations in Europe regarding cost effectiveness, Skopje can guarantee efficient administration and favorable conditions for investment and business development. With more than 1.400 km of roads, and two European Corridors (8 and 10) – Skopje region has excellent traffic connections to the whole market of South East Europe.



Bielova

Mrkoniić Grad

Bijelijn

Tešanj
Ženče

Goražde •

Prijedor

Stara Pazova

Pančevo

Skopje ()\*

Pirot

Leskovac Gazi Baba

> • Strumic Bogdanci •

Jastrebarsko

Crikvenica

Rosanska Kruna





### invest in

## Skopje







### **HUMAN RESOURCES**

Total work force: 406.392, unemployment rate: 29,3%

Average gross salary: € 506 per month

Education: 12,1% college or university degree, 47,4% high school, 26,3% elementary and lower Relevant schools and faculties (100 km radius): State University St. Cyril and Methodius, private universities and 22 high schools

#### **LOCAL ECONOMY**

Number of businesses: 39.391

Size of businesses: 36% small, 13% middle-sized, 51% large

Dominant industries: Metal processing, food industry, pharmaceuticals, construction, trade, logistics, services

The largest domestic companies: Alkaloid, Acibadem Sistina, Remedika (pharmaceutical and health industry); Fakom (metal processing industry); Evropa & Vitalia (FMCG), Kam & Tinex (retail), Arilje Metal (mechanical industry)

The most significant foreign investors: Hellenic Bottling Company S.A. (Greece), Johnson Matthey (United Kingdom), Mobilkom Austria (Austria), EVN (Austria), Deutsche Telecom (Germany), Van Hool (Belgium), Societe Generale (France), Johnson Controls (USA), KEMET Corporation (USA), NBG (Greece), Hellenic Bottling Company S.A. (Greece), Mittal Steel (The Netherlands), Titan Group (Greece), Mensan Otomotiv (Turkey), Endava (UK), Istem Medical (Turkey), Teknohose (Italy) etc

### **TRAFFIC CONNECTIONS**

Highways: Corridor VIII, Corridor X Main roads: A2, A4, P1104, P1102, P1106, P2134, P2138, P1206, P2234 Railroad lines: Direct access to line Belgrade-Skopje-Thessaloniki Ports: Danube river port in Belgrade - distance 450 km Airports: Skopje international airport "Alexander the Great" – distance 24 km

### **TECHNOLOGICAL INDUSTRIAL DEVELOPMENT ZONE 1**

Land area and purpose	140 ha, construction land, greenfield
Ownership structure	100% state-owned
Infrastructure	Connection to the communal infrastructure and water supply
Location	E-871, 3 km to E-75 highway, 10 km to international airport
Price and type of acquisition	Auction: bidding price starts from $1 \in /m^2$
Local incentives	Electronic permits, 0% tax for manufacturing in TIDZ