Kotor Varoš is a municipality situated in the valley of the Vrbanja River, in the northwest part of Bosnia and Herzegovina, only 35 km away from Banja Luka, a major regional administrative, economic, university and cultural center. Proximity to the closest border crossing with the EU – Gradiška, as well as the regional and international traffic roads such as E73 (Belgrade - Zagreb), future Coridor Vc (Budapest – Sarajevo – Ploče) and M4 (Banja Luka – Doboj), contributes to the excellent geostrategic position of Kotor Varoš. Natural resources, forests, drinking water, ore, land, together with a long tradition and intensive development in the sectors of wood processing, footwear, textiles, metal processing and production of healthy food makes Municipality of Kotor Varoš a favorable business and life destination. The Municipality has high-quality work force with the closest university center located in Banja Luka educating the required profiles for the priority sectors in Kotor Varoš. With lowest property tax rate in the region, direct budget incentives for various types of business and job creation projects, farming incentives, construction and agricultural land available on favorable terms and established mechanisms for providing support to the private sector, Kotor Varoš stands as a truly business friendly location and the right place for domestic and foreign investments.
Kotor Varoš

HUMAN RESOURCES
Total work force: 15,368, unemployment rate: 15.45%
Average gross salary: € 475 per month
Education: 4,75% college or university degree; 53.98% high school; 41.27% elementary and lower
Schools and faculties: University in Banja Luka, high school center in Kotor Varoš and 3 elementary schools

LOCAL ECONOMY
Number of businesses: 102 companies, 290 entrepreneurs
Size of businesses: 94.12% small, 3.92% medium, 1.96% large
Dominant industries: Wood processing, leather industry, metal processing, agriculture and food industry, tourism
Major foreign investors: Sportek (footwear industry, Italy), Mechanical Constructions (mechanical industry, Italy), SIM technik (mechanical industry, Germany)

TRAFFIC CONNECTIONS
Highways: Indirect access to E 73 – 95 km and to future corridor Vc (Budapest – Sarajevo – Ploče) – 83 km
Main roads: Access to main road M4 Banja Luka – Doboj
Railroad lines: Indirect access via Banja Luka – distance 33 km
Ports: Distance from river port in Brčko – 152 km and sea ports in Split – 259 km and Ploče – 270 km
Airports: Distance from international airports in Banja Luka – 54 km, Sarajevo – 162 km, Zagreb – 220 km, Belgrade – 346 km

INDUSTRIAL ZONE STRELIŠTE

<table>
<thead>
<tr>
<th>Size, purpose and ownership</th>
<th>39.2 ha, purpose for construction/industrial use, 100% municipality owned</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location</td>
<td>1.3 km from the main road M4 and 20 km from the railway station in Čelinac</td>
</tr>
<tr>
<td>Infrastructure</td>
<td>Access road, water, sewage, high voltage electricity, telecommunication network</td>
</tr>
<tr>
<td>Price and type of acquisition</td>
<td>Selling price 3,78 € per m² of useable area</td>
</tr>
<tr>
<td>Local incentives</td>
<td>Lowest real estate tax, payment of construction permitting fee over 5 years with no interest</td>
</tr>
</tbody>
</table>