Novi Grad Sarajevo is the most populated municipality in BiH and the “entrance gate” to Sarajevo from Corridor Vc. Being in close proximity to the international airport in Sarajevo, Corridor Vc and international sea ports in the Mediterranean, Novi Grad Sarajevo holds a highly favorable geographic position, with easy access to local and regional markets. With continuous investments in infrastructure and capital investments reaching the value of more than 50% of its annual budget, the municipality stands out as a modern and favorable place for living and doing business. Educated, qualified and young workforce, fully equipped industrial and business zones and local incentives strongly recommend Novi Grad Sarajevo as an investment location. The municipality has already welcomed investors in traditional and new industries such as automotive, chemical, processing, food, and ICT. The local community has been recording continuous progress in terms of construction due to its vast spatial potentials and a vivid business, cultural and tourism scene, being surrounded by four mountains. The municipality is also committed to agriculture development, offering subsidies and other incentives to agricultural produces. The municipality’s dedication in to fostering modern business environment has been confirmed with BFC SEE certificate in 2017.
Novi Grad Sarajevo

**HUMAN RESOURCES**
Total work force: 82,857, unemployment rate: 20,74%  
Average gross salary: € 777 per month  
Education: 13,62% college or university degree; 59,28% high school; 27,10% elementary and lower  
Schools and faculties: University of Sarajevo, 6 private universities, more than 30 high schools and 71 elementary school

**LOCAL ECONOMY**
Number of businesses: 6,873 of companies  
Size of businesses: 81,85% small, 12,72% middle-sized, 5,43% large  
Dominant industries: Commerce, processing industry, construction, shipping and storage, professional, scientific and technical services  
Major foreign investors: Securitas (security services, Sweden), Philip Morris BH (tobacco industry, USA), Porsche BH (automotive industry, Germany), Messer (technical and special gases, Germany), Henkel BH (laundry and home care products, Germany), Veritas Automotive (parts and accessories for motor vehicles, Germany), etc.

**TRAFFIC CONNECTIONS**
Highways: Direct access to E73 (Corridor Vc)  
Main roads: M17, M18 and M5  
Railroad lines: Direct access to lines Budapest – Sarajevo – Ploče and Zagreb – Sarajevo – Ploče  
Ports: Distance from port Ploče – 238 km and port Bar – 280 km  
Airports: Distance from international airports in Sarajevo – 3 km, Tuzla – 80 km, Podgorica – 237 km, Belgrade 369 km and Zagreb 399 km

**INDUSTRIAL ZONE ZRAK**

<table>
<thead>
<tr>
<th>Size, purpose and ownership</th>
<th>14,2 ha (9,54 ha business-production zone), construction/industrial use, 60% public and 40% private</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location</td>
<td>Distance from city center and nearest traffic connection – 1 km</td>
</tr>
<tr>
<td>Infrastructure</td>
<td>Access road, water, sewerage, high voltage electricity, gas, telecommunication</td>
</tr>
<tr>
<td>Price and type of acquisition</td>
<td>Orientation market value of land is 100 – 275 € / m², purchase</td>
</tr>
<tr>
<td>Local incentives</td>
<td>Support for startups, subsidies for agricultural development, payment of land development fee in instalments</td>
</tr>
</tbody>
</table>