The municipality of Gazi Baba is a communication and transport gateway located in the heart of the most industrialized part of Skopje – the capital city of Macedonia, an economic, administrative and cultural center of the entire country. The municipality has an industrial tradition, thanks to excellent traffic connection to major urban centers in the SEE region. Located at the crossroad of European Corridors 8 (E65 East - West, Varna - Sofia - Skopje - Tirana - Durres) and 10 (E75 South - North, Athens - Thessaloniki - Skopje - Belgrade - Zagreb - Munich), it offers three industrial zones just 15 km from the international airport. Gazi Baba is home to the most successful domestic and foreign companies in the country in several leading economic sectors – pharmaceutics, metallurgy, metal processing industry, agribusiness and FMCG, logistics, energy, retail and wholesale trade, automotive components, health industry, ICT and many others. Being certified as one of the business-friendly municipalities in SEE, Gazi Baba offers electronic services and partner approach to investors with efficient local administration, turn key infrastructure, excellent communal services and high quality of life.
**Land area and purpose**
287 ha – small commercial and business purposes, light industry, hotels, warehouses

**Ownership structure**
50% municipality owned and 50 % private

**Infrastructure**
Roads, water, sewerage, high voltage electricity, gas, telecommunication

**Location**
7 km from city center, 500 m from A2, up to 3 km to E75, E65 and international rail

**Price and type of acquisition**
Auction by e-bid, starting price 1 to 15 €/m² depending on the zone

**Local incentives**
95% exemptions from land development fee for certain plots

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**HUMAN RESOURCES**
Total work force: 29.127, unemployment rate: 20%
Average gross salary: 531 € per month
Education: 10% college or university degree; 54% high school; 36% elementary and lower
Relevant schools and faculties (100 km radius): University St. Cyril and Methodius, European University, FON, American College, MIT, Academy Smilevski, SEEU, 21 state and 2 private high schools

**LOCAL ECONOMY**
Number of businesses: 2.818
Size of businesses: 61,5% micro, 35% small, 2% middle-sized, 1,5 % large
Dominant industries: Pharmacy, metal industry, metallurgy, FMCG, wine & beer industry, logistic, trade
The largest domestic companies: Alkaloid (pharmaceutical industry), Fakom (metal processing industry), Remedika (health industry), Evropa & Vitalia (FMCG), Chateau Kamnik & Skovin (wine industry), Promes (meat industry & retail) Kam & Tinex (retail), Arilje Metal (mechanical industry)
The most significant foreign investors: Duferco Group – Makstil (metallurgy, Brazil), Heineken & Coca Cola HBC – Pivara Skopje (brewery and beverages, Holland and Greece), Arcelor Mittal (metallurgy, UK), Messer Tehnogas (gas industry, Germany), Wabtec MZT (railway transport industry, USA & UK), Sandoz Group – Lek (pharmaceutical industry, Swiss), Mr Bricolage Group – Mr Bricolage Skopje (retail, France), TE – TO (energy, Russia)

**TRAFFIC CONNECTIONS**
Highways: Corridor X – E75, Corridor VIII – E65
Railroad lines: Munich – Ljubljana – Zagreb – Belgrade - Skopje – Thessaloniki - Athens
Ports: Port in Thessaloniki – distance 230 km, port in Durres – distance 297 km, port in Bar – distance 352 km
Airports: International airport “Alexander the Great” in Skopje – distance 15 km

**INDUSTRIAL ZONE MGB NORTHERN RING ROAD**