**Tešanj**

**Location**  
South East Europe - Bosnia and Herzegovina

**Population**  
46,135

** Territory**  
163 km²; 57.4% arable land, 30.3% forests, 12.3% roads and other

**Budget**  
€ 7,34 million

**Contact**  
Trg Alije Izetbegovića 1, 74260 Tešanj, +387 32 650 022, +387 32 650 220, optesanj@bih.net.ba

Municipality of Tešanj is “a house of economic action” led by professional staff and Tešanj Development Agency. Our “house of economic action” has three pillars: business metabolism, business tradition and business ethics. We understand that in order to be successful in the global context being average is not an option – we have to be at least one step ahead of competitors. Our “business organism” possesses good “business metabolism” and tends to create added value to export oriented products. Business tradition in Tešanj is based on our primary motto: “do it right first time, do it right every time, do it on time!”. Business ethic is very important for Tešanj economic miracle as our local entrepreneurs understand that “given word is a law” and “signed contract is above everything else”. Chimney on our “house of economic action” is green – because it supports green technologies, environment protection and our vision “Tešanj - a place of ecological awareness, cleanness and order”. Success in Tešanj is guaranteed, so come in Tešanj and you will be successful too.

**PROXIMITY TO NEAREST BORDER CROSSINGS**

- Croatia  
  88 km
- Serbia  
  159 km
**HUMAN RESOURCES**
Total work force: 35,490, unemployment rate: 22,12%
Average gross salary: € 322 per month
Education: 14,09% college or university degree; 60,41% high school; 25,5% elementary and lower Relevant schools and faculties (100 km radius): Public and private Faculty in Doboj, Universities in Zenica and Tuzla

**LOCAL ECONOMY**
Number of businesses: 1,353 companies and entrepreneurs, 1,090 crafts
Size of businesses: 94,15% small, 5,30% middle-sized, 0,55% large
Dominant industries: Metal and automotive, textile and leather, wood processing, food and beverages, trade and construction
The largest domestic companies: AS group (food, beverages and textile), HIFA group (trade and energy), Pobjeda (automotive), Koteks (textile and leather), Madi (food)
The most significant foreign investors: Mann Hummel (automotive industry, Germany), Nord Ent (wood processing, Holland), Alpina Bromy (footwear, Slovenia), SM3 (textile, Italy), BME (metal processing, Holland)

**TRAFFIC CONNECTIONS**
Highways: Direct access to E73 (Corridor Vc) or E70 (Corridor X)
Main roads: Primary state road M17 (connection to Croatia) and primary state road M4 (direct access to Croatia and Serbia)
Railroad lines: Direct access to line Sarajevo–Tešanj–Slavonski Brod (Croatia)
Ports: Luka Brčko on the Sava river – distance 92 Km, Luka Ploče Adriatic sea – distance 328 Km
Airports: International Airport Tuzla – distance 79 km, international Airport Sarajevo – distance 148 km

**INDUSTRIAL ZONE GLINIŠTE**

<table>
<thead>
<tr>
<th>Land area and purpose</th>
<th>76 ha, greenfield location, 4 existing objects (12,000m2)</th>
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<tbody>
<tr>
<td>Ownership structure</td>
<td>98% municipality owned, 2% private</td>
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<tr>
<td>Infrastructure</td>
<td>Access road, water, sewerage, high voltage, electricity, telecommunication</td>
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<td>Location</td>
<td>6 km from city center, access to highway E73, 15km from the railway</td>
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<tr>
<td>Price and type of acquisition</td>
<td>Purchase 25 €/m², land leasing 2,5 €/m²</td>
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<td>Local incentives</td>
<td>Available incentives for start-ups</td>
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